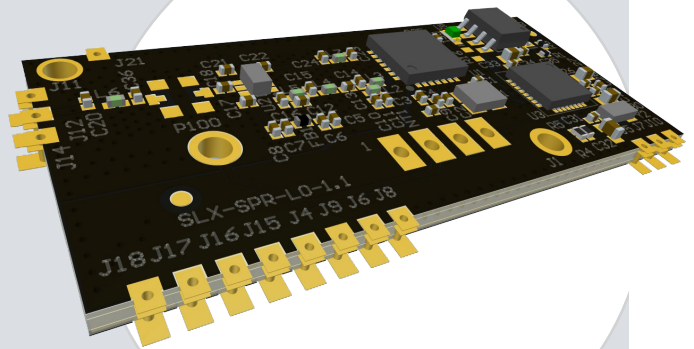


## VALUE OFFERING

# Different Protocols – Same Footprint

Making a connected meter meter should be easy, cost-efficient and the results should be reliable. What if it could be future-proof as well?



## A Sane Approach to Future Proofing

Meter producers have little control over the unfolding needs of their utility company clients. But redesigning meters for different communication technologies is very expensive. That's why Seluxit is developing a stamp module series of radio transceivers. By having the same form factor for the different radio modules, you can retrofit deployed meters instead of creating a new series, significantly reducing costs when needs change.

## Seluxit Sparrow Series

Seluxit's "Sparrow" stamp module series features two variations, either with an onboard antenna, or with a connector to an external antenna. The position of the antenna and connectors will always be the same, meaning that if you need to retrofit the embedded radio chip in deployed meters, all you need to do is switch the radio modules out. You just need to make a meter compatible with the stamp footprint, not with the protocol. Seluxit takes care of the rest.

## SML to \*

Getting your customer's energy-usage data to the cloud is a wildcard. So here's your joker. All of the stamp module series will be able to transform the meter's SML-formatted data to a given protocol. Seluxit can also help get the data into the cloud and transform the data into value through innovative data-driven business models.

Protocols to be supported include:

- NB-IoT
- LTE-M
- WiFi
- Bluetooth
- ZigBee
- LoRa®
- Wireless m-bus
- Alternative protocols

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